



*October 20, 2021*

**To: Our Valued Customers**

**Re: November 1st Vinyl Price Increase Announcement**

**Due to increasing costs on raw materials for our vinyl products and tight supply chain from our vendors, Phillips Manufacturing will increase all vinyl products by 10% on November 1st, 2021. This price increase will be effective on all orders that deliver after October 29th.**

**As always, we are grateful for your continued business and support. Phillips Manufacturing will continue to serve you to the best of our ability during these unprecedented times.**

**Please contact your Phillips Inside or Outside Sales Representative for updated pricing.**

**Sincerely,**

**Eliseo Carlos  
Executive Vice President of Sales  
Phillips Manufacturing, Company**

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